

# Case study

## By Aspect Contracts

**Aspect Contracts are one of the 11 removal supply partners on the Asbestos Managements Services framework. In the next few lines Andrew Gallagher, Bid Manager at Aspect Contracts, talks about his experience of working with the Consortium Procurement team and shares his views on the benefits of our tender processes.**

“On behalf of the entire Bid Team, I can confidently state that Consortium Procurement’s tenders are by far the most straightforward to digest, understand, complete and submit. We would like to compliment the procurement team for the simplicity in the way the tenders were written and for making the management of the procurement process as smooth as possible. This saves my team several hours, sometimes even days, specifically at the front end of the tender process.



“We find each stage of the procurement process to be clear, easy to understand and effective;

- The separate client specifications allow us to very quickly develop win themes and understand client’s requirement and how we can achieve them;
- The separate Quality questions allow us to immediately pull out the requirements of the Bid Team/stakeholders allowing us to plan, collate thoughts and ideas and quickly disseminate to key stakeholders within our business. The flip side to this results in the Bid Team having to spend hours dissecting ambiguously written specifications, ‘searching’ for the Quality section and further requirements;
- The separate Instruction Document/ITT Document allows us to quickly digest the key points and evaluation scoring;
- The clarifications are easy to collate, track and understand as they are all updated on one master spreadsheet, complete with dates.”

The Consortium Procurement team work with all our supply partners to ensure their feedback on our processes is reviewed and implemented where possible.



### What to do next?

Email us at [solutions@consortiumprocurement.org.uk](mailto:solutions@consortiumprocurement.org.uk) or ring us on 0191 566 1000 to find out how we can help with your procurement priorities.



“All members of the Consortium staff involved in the tender process are amiable and understand their requirements and listen to and strive to respond our concerns as a contractor.”

**Andrew Gallagher,  
Bid Manager, Aspect  
Contracts**



**ASPECT**